

NEW CASTLE COUNTY
GENERAL AND SEWER FUNDS REVENUES
SUMMARY AS OF
NOVEMBER 30, 2018

EXHIBIT A

(IN THOUSANDS)	A	B	C	D	E	F	G	H	I	J	K	L
	FY2018 ACTUAL	FY2019 BUDGET	FY2019 AUG EST	FY2019 NOV EST	AUG EST- NOV EST	NOV EST over BUDGET	NOV EST over BUDGET	FY2018 YTD THRU NOVEMBER	FY2019 YTD THRU NOVEMBER	FY18 YTD - FY19 YTD	FY19 YTD over FY18	EST over FY2018
						\$	%			\$	%	%
GENERAL FUND												
Real Estate Taxes	112,933.1	123,627.0	123,627.0	123,827.0	200.0	200.0	0.2%	110,447.4	121,689.4	11,242.0	10.2%	9.6%
Hotel Tax	0.0	3,000.0	2,400.0	2,400.0	0.0	-600.0	-20.0%	0.0	734.6	734.6	NA	NA
Realty Transfer Tax (RTT)	36,866.6	34,050.0	34,050.0	32,400.0	-1,650.0	-1,650.0	-4.8%	20,592.4	13,907.2	-6,685.2	-32.5%	-12.1%
Less RTT Reserve	-8,516.6	-1,650.0	-1,650.0	0.0	1,650.0	1,650.0						
Net RTT	28,350.0	32,400.0	32,400.0	32,400.0	0.0	0.0	0.0%					
Service Charges, Rec. and Misc.	26,373.9	24,089.4	23,866.4	24,164.4	298.0	75.0	0.2%	11,484.1	9,772.2	-1,712.0	-14.9%	-8.4%
Licenses and Permits	7,593.9	6,738.0	6,738.0	6,938.0	200.0	200.0	3.0%	2,817.4	2,693.5	-123.9	-4.4%	-8.6%
Use of Money and Property *	4,011.0	4,188.1	4,788.1	4,688.1	-100.0	500.0	11.9%	1,773.9	2,169.8	395.9	22.3%	16.9%
Intergovernmental Revenues **	7,731.9	7,182.3	7,927.4	8,322.7	395.2	1,140.4	15.9%	3,788.1	5,235.2	1,447.1	38.2%	7.6%
SUBTOTAL: GENERAL FUND	186,993.8	201,224.7	201,746.9	202,740.1	993.2	1,515.4	0.8%	150,903.3	156,201.8	5,298.5	3.5%	8.4%
LESS: INTERFUND TRANSFER	-6,203.3	-6,157.5	-6,157.5	-6,157.5	0.0	0.0	0.0%	-6,024.2	-6,157.5	-133.3	2.2%	-0.7%
TOTAL GENERAL FUND	180,790.6	195,067.1	195,589.3	196,582.5	993.2	1,515.4	0.8%	144,879.1	150,044.3	5,165.2	3.6%	8.7%
SEWER FUND												
Sewer Current	58,783.7	64,750.0	64,750.0	64,750.0	0.0	0.0	0.0%	13,252.1	16,233.3	2,981.2	22.5%	10.1%
Sewer Delinquent	4,521.3	3,500.0	3,500.0	3,500.0	0.0	0.0	0.0%	3,050.1	1,974.0	-1,076.1	-35.3%	-22.6%
Other Fees	10,410.3	10,110.6	10,110.6	10,249.1	138.5	138.5	1.4%	3,908.3	5,084.3	1,176.0	30.1%	-1.5%
Use of Money and Property	1,672.0	1,200.0	1,500.0	1,500.0	0.0	300.0	25.0%	647.2	530.4	-116.8	-18.0%	-10.3%
SUBTOTAL: SEWER FUND	75,387.2	79,560.6	79,860.6	79,999.1	138.5	438.5	0.6%	20,857.8	23,822.0	2,964.3	14.2%	6.1%
LESS: INTERFUND TRANSFER	-1,815.1	-2,240.8	-2,240.8	-2,240.8	0.0	0.0	0.0%	-1,815.1	-2,240.8	-425.7	NA	NA
TOTAL SEWER FUND RESOURCES	73,572.1	77,319.8	77,619.8	77,758.3	138.5	438.5	0.6%	19,042.7	21,581.2	2,538.6	13.3%	5.7%
TOTAL GENERAL AND SEWER FUNDS	254,362.7	272,387.0	273,209.1	274,340.9	1,131.8	1,953.9	0.8%	165,736.8	173,866.3	8,129.5	4.9%	7.9%

* Excludes use of RTT and Tax Stabilization Reserves

** Excludes State Contribution to Police Pension

** FY2018 Actual included 5 quarters of paramedic reimbursements due to timing

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(IN THOUSANDS)	FY2018 ACTUAL	FY2019 BUDGET	FY2019 AUG EST	FY2019 NOV EST	AUG EST- NOV EST	NOV EST over BUDGET	NOV EST over BUDGET	FY2018 YTD THRU NOVEMBER	FY2019 YTD THRU NOVEMBER	FY19 YTD - FY18 YTD	FY19 YTD over FY18	EST over FY2018
						\$	%			\$	%	%
Real Estate Taxes												
Initial Levy & Quarterly Adds	112,545.7	121,700.0	121,700.0	122,200.0	500.0	500.0	0.4%	110,876.2	121,004.4	10,128.2	9.1%	8.6%
Prior Year	127.7	1,375.0	1,375.0	1,075.0	-300.0	-300.0	-21.8%	-425.9	382.1	808.0	-189.7%	741.9%
Appeal Credit	-273.7	0.0	0.0	0.0	0.0	0.0	NA	-273.7	0.0	273.7	NA	NA
Tax Penalties	533.3	552.0	552.0	552.0	0.0	0.0	0.0%	270.7	302.9	32.2	11.9%	3.5%
Real Estate Taxes	112,933.1	123,627.0	123,627.0	123,827.0	200.0	200.0	0.2%	110,447.4	121,689.4	11,242.0	10.2%	9.6%
Hotel Tax		3,000.0	2,400.0	2,400.0	0.0	-600.0	-20.0%	0.0	734.6	734.6	NA	
Realty Transfer Tax Assumption	36,866.6	34,050.0	34,050.0	32,400.0	-1,650.0	-1,650.0	-4.8%	20,592.4	13,907.2	-6,685.2	-32.5%	-12.1%
Less RTT Reserve	-8,516.6	-1,650.0	-1,650.0	0.0	1,650.0	1,650.0						
Net RTT	28,350.0	32,400.0	32,400.0	32,400.0	0.0	0.0	0.0%					
SERVICE CHARGES/FEES												
SHERIFF	6,053.7	5,084.3	5,084.3	5,084.3	0.0	0.0	0.0%	2,837.7	1,834.1	-1,003.6	-35.4%	-16.0%
REG WILLS	4,089.4	3,385.6	3,385.6	3,385.6	0.0	0.0	0.0%	1,763.2	1,281.5	-481.7	-27.3%	-17.2%
REC DEEDS	7,130.4	6,860.0	6,860.0	6,860.0	0.0	0.0	0.0%	3,130.7	3,011.6	-119.0	-3.8%	-3.8%
PROTHONOTARY	25.8	36.3	36.3	36.3	0.0	0.0	0.0%	7.4	7.9	0.5	6.6%	40.9%
EMERGENCY COMM.	209.4	209.4	209.4	209.4	0.0	0.0	0.0%	209.4	209.4	0.0	0.0%	0.0%
911 REPORTING FEE	1,111.7	1,111.7	1,111.7	1,111.7	0.0	0.0	0.0%	463.2	555.9	92.6	20.0%	0.0%
POLICE REPORTS	44.8	50.0	50.0	50.0	0.0	0.0	0.0%	14.2	14.8	0.6	4.0%	11.7%
POLICE TRAFFIC FINES	486.9	532.0	532.0	532.0	0.0	0.0	0.0%	177.1	156.2	-21.0	-11.8%	9.3%
POLICE-WESTOVER HILLS	130.2	132.5	132.5	132.5	0.0	0.0	0.0%	54.3	54.3	0.0	0.0%	1.7%
INTERNET PRINTING/COPIES	79.2	125.0	125.0	125.0	0.0	0.0	0.0%	30.8	31.3	0.5	1.6%	57.9%
FOIA REQUEST	1.9	3.1	3.1	3.1	0.0	0.0	0.0%	1.0	0.7	-0.3	-29.2%	66.8%
WEB SITE SUBSCRIBER FEE	196.5	200.0	200.0	200.0	0.0	0.0	0.0%	89.4	60.4	-29.0	-32.4%	1.8%
ZONING FEES	336.1	278.8	278.8	278.8	0.0	0.0	0.0%	155.0	139.3	-15.7	-10.1%	-17.0%
SUB REVIEW	1,156.1	957.8	957.8	957.8	0.0	0.0	0.0%	449.8	318.2	-131.6	-29.3%	-17.2%
ZONING REVIEW	195.1	195.0	195.0	195.0	0.0	0.0	0.0%	72.3	63.7	-8.7	-12.0%	-0.1%
PLAN REVIEW	21.3	22.5	22.5	22.5	0.0	0.0	0.0%	10.5	12.0	1.5	14.3%	5.9%
TAX CERTIFICATIONS	18.8	20.0	20.0	20.0	0.0	0.0	0.0%	7.9	7.3	-0.6	-7.9%	6.4%
MONITION AND LEGAL FEES	5.0	263.0	40.0	263.0	223.0	0.0	0.0%	2.1	103.1	101.0	4811.0%	5194.9%
HEARING FEES	29.9	25.0	25.0	25.0	0.0	0.0	0.0%	14.5	13.8	-0.7	-4.9%	-16.3%
VACANT PROPERTY REG. FEES	0.0	150.0	150.0	150.0	0.0	0.0	0.0%	0.0	12.3	12.3	NA	NA
LIBRARY FINES/FEES	222.3	321.5	321.5	321.5	0.0	0.0	0.0%	92.8	88.9	-4.0	-4.3%	44.6%
PROPERTY MAIN. RECOVERIES	365.2	440.0	440.0	440.0	0.0	0.0	0.0%	146.0	270.6	124.6	85.4%	20.5%
ADMINISTRATIVE FINES	208.4	44.0	44.0	144.0	100.0	100.0	227.3%	84.3	68.1	-16.2	-19.3%	-30.9%
MISCELLANEOUS CHARGES/FEES	199.0	226.4	226.4	226.4	0.0	0.0	0.0%	52.0	76.4	24.4	46.9%	13.8%
PROPERTY MAINTENANCE FINES	591.0	900.0	900.0	900.0	0.0	0.0	0.0%	369.9	665.3	295.4	79.9%	52.3%
GOLF COURSE	76.5	92.5	92.5	92.5	0.0	0.0	0.0%	21.3	61.6	40.3	189.7%	20.8%
RECREATION RENTALS	648.4	717.3	717.3	667.3	-50.0	-50.0	-7.0%	258.4	251.5	-6.9	-2.7%	2.9%
CAROUSEL	147.2	124.4	124.4	149.4	25.0	25.0	20.1%	39.6	67.4	27.8	70.2%	1.5%
RECREATION INCOME	31.5	22.8	22.8	22.8	0.0	0.0	0.0%	8.3	16.2	7.9	95.5%	-27.9%
RECREATION-REVOLVING	270.0	320.5	320.5	320.5	0.0	0.0	0.0%	60.7	67.8	7.1	11.7%	18.7%
LIBRARY-REVOLVING	20.5	24.0	24.0	24.0	0.0	0.0	0.0%	10.1	6.6	-3.5	-34.5%	16.9%
OTHER INCOME	359.5	339.1	339.1	339.1	0.0	0.0	0.0%	180.7	79.0	-101.7	-56.3%	-5.7%
INSURANCE PROCEEDS/SELF INS	1,912.4	875.0	875.0	875.0	0.0	0.0	0.0%	669.5	165.2	-504.3	-75.3%	-54.2%
SERVICE CHARGES/FEES/MISC	26,373.9	24,089.4	23,866.4	24,164.4	298.0	75.0	0.3%	11,484.1	9,772.2	-1,712.0	-14.9%	-8.4%

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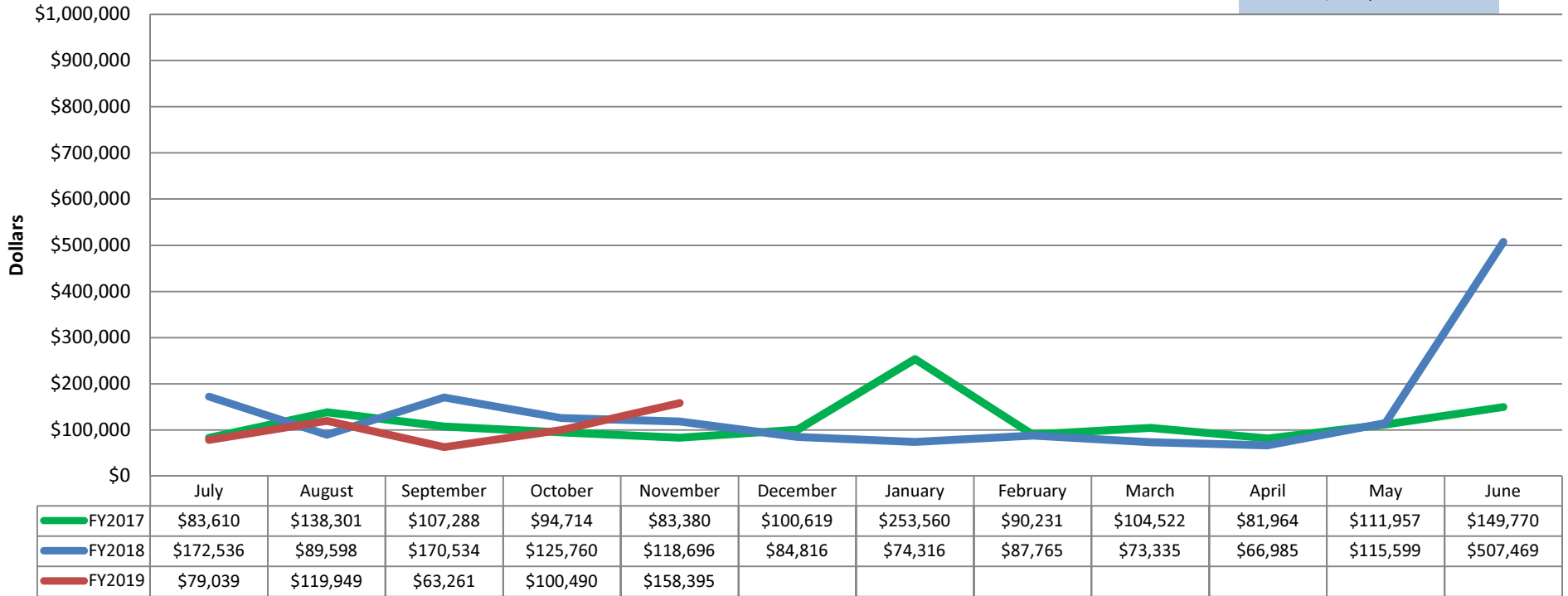
	A	B	C	D	E	F	G	H	I	J	K	L
(IN THOUSANDS)	FY2018 ACTUAL	FY2019 BUDGET	FY2019 AUG EST	FY2019 NOV EST	AUG EST- NOV EST	NOV EST over BUDGET \$	NOV EST over BUDGET %	FY2018 YTD THRU NOVEMBER	FY2019 YTD THRU NOVEMBER	FY19 YTD - FY18 YTD \$	FY19 YTD over FY18 %	EST over FY2018 %
LICENSES & PERMITS												
BUSINESS LICENSES	735.6	750.0	750.0	750.0	0.0	0.0	0.0%	116.4	82.4	-34.0	-29.2%	2.0%
MARRIAGE LICENSES	284.3	316.0	316.0	316.0	0.0	0.0	0.0%	141.2	139.0	-2.2	-1.6%	11.1%
CONTRACTOR LICENSES	410.2	405.0	405.0	405.0	0.0	0.0	0.0%	58.9	58.7	-0.2	-0.3%	-1.3%
BUILDING PERMITS	4,481.7	3,766.9	3,766.9	3,766.9	0.0	0.0	0.0%	1,745.1	1,600.9	-144.2	-8.3%	-15.9%
OTHER PERMITS	625.1	575.0	575.0	575.0	0.0	0.0	0.0%	283.3	276.5	-6.8	-2.4%	-8.0%
PLUMBING PERMITS	1,057.1	925.0	925.0	1,125.0	200.0	200.0	21.6%	472.6	536.0	63.5	13.4%	6.4%
TOTAL	7,593.9	6,738.0	6,738.0	6,938.0	200.0	200.0	3.0%	2,817.4	2,693.5	-123.9	-4.4%	-8.6%
USE OF MONEY & PROPERTY												
IMPACT FEES	427.4	500.0	500.0	500.0	0.0	0.0	0.0%	277.4	300.0	22.6	8.1%	17.0%
INTEREST-INVESTMENTS	2,569.1	2,800.0	3,400.0	3,300.0	-100.0	500.0	17.9%	1,048.1	1,482.3	434.2	41.4%	28.4%
ROW OFFICE INTEREST	0.5	0.5	0.5	0.5	0.0	0.0	0.0%	0.2	0.2	0.0	-5.0%	1.7%
BLDG RENTAL-WILMINGTON	608.1	543.7	543.7	543.7	0.0	0.0	0.0%	286.6	170.8	-115.8	-40.4%	-10.6%
CITY/COUNTY GARAGE	55.2	55.2	55.2	55.2	0.0	0.0	0.0%	18.4	18.4	0.0	0.0%	0.0%
LAND RENTAL	10.3	10.5	10.5	10.5	0.0	0.0	0.0%	4.7	3.9	-0.8	-16.6%	1.9%
BUILDING RENTALS	127.6	123.6	123.6	123.6	0.0	0.0	0.0%	56.6	58.7	2.1	3.7%	-3.1%
PHOTOCOPY MACHINES	11.5	9.5	9.5	9.5	0.0	0.0	0.0%	4.5	5.1	0.6	13.4%	-17.2%
SALE OF ASSETS	196.3	140.0	140.0	140.0	0.0	0.0	0.0%	75.2	128.1	53.0	70.5%	-28.7%
STOPYRA TRACT	5.0	5.0	5.0	5.0	0.0	0.0	0.0%	2.1	2.1	0.0	0.0%	0.0%
USE OF MONEY & PROPERTY	4,011.0	4,188.1	4,788.1	4,688.1	-100.0	500.0	11.9%	1,773.9	2,169.8	395.9	22.3%	16.9%
INTERGOVERNMENTAL REVENUES												
PAYMENT-IN-LIEU-TAXES	0.0	54.0	79.8	79.8	0.0	25.8	47.7%	0.0	79.8	79.8	NA	NA
REAL ESTATE TRANSFER FEE	771.9	649.0	649.0	649.0	0.0	0.0	0.0%	337.8	344.7	6.9	2.1%	-15.9%
PARAMEDIC REIMBURSEMENT	5,792.5	5,816.7	6,300.0	6,792.2	492.2	975.5	16.8%	2,781.8	4,256.7	1,475.0	53.0%	17.3%
CHANCERY REIMBURSEMENT	275.4	278.5	278.5	278.5	0.0	0.0	0.0%	120.3	106.7	-13.6	-11.3%	1.1%
RZEDB INTEREST REIMBURSEMENT	130.9	130.2	130.2	130.2	0.0	0.0	0.0%	65.4	65.5	0.1	0.2%	-0.5%
DEPT OF JUSTICE	673.3	163.9	400.0	303.1	-96.9	139.2	84.9%	414.1	303.1	-111.0	-26.8%	-55.0%
INDIRECT COST RECOVERY	88.0	90.0	90.0	90.0	0.0	0.0	0.0%	68.8	78.8	10.0	14.5%	2.3%
TOTAL	7,731.9	7,182.3	7,927.4	8,322.7	395.2	1,140.4	15.9%	3,788.1	5,235.2	1,447.1	38.2%	7.6%
TOTAL GENERAL FUND REVENUES	186,993.8	201,224.7	201,746.9	202,740.1	993.2	1,515.4	0.8%	130,310.9	142,294.7	11,983.7	9.2%	8.4%
TRANSFERS												
ESTIMATED TRANSFERS	-632.9	-434.3	-434.3	-434.3	0.0	0.0	0.0%	-452.5	-434.3	18.2	-4.0%	-31.4%
TRANSFER TO CAPITAL	-5,570.4	-5,723.2	-5,723.2	-5,723.2	0.0	0.0	0.0%	-5,571.7	-5,723.2	-151.5	2.7%	2.7%
FINAL GENERAL FUND REVENUES	180,790.6	195,067.1	195,589.3	196,582.5	993.2	1,515.4	0.8%	124,286.7	136,137.1	11,850.4	9.5%	8.7%
Not Included Above												
GF Other												
STATE PENSION ALLOCATION	4,772.9	0.0	0.0	0.0	0.0	0.0	NA	0.0	0.0	0.0	NA	NA
Property Tax Rate Stabilization Reserve	9,355.2	0.0	0.0	0.0	0.0	0.0	NA	0.0	0.0	0.0	NA	NA
RTT Reserve	7,000.0	6,350.0	6,350.0	6,350.0	0.0	0.0	0.0%	0.0	0.0	0.0	NA	NA

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(IN THOUSANDS)	FY2018	FY2019	FY2019	FY2019	AUG EST-	NOV EST	NOV EST	FY2018	FY2019	FY19 YTD -	FY19 YTD	EST over
	ACTUAL	BUDGET	AUG EST	NOV EST	NOV EST	over BUDGET	over BUDGET	YTD THRU	YTD THRU	FY18 YTD	over FY18	FY2018
						\$	%	NOVEMBER	NOVEMBER	\$	%	%
Sewer Fund												
Sewer Service Chgs	58,783.7	64,750.0	64,750.0	64,750.0	0.0	0.0	0.0%	13,252.1	16,233.3	2,981.2	22.5%	10.1%
Delinq. Chgs	4,521.3	3,500.0	3,500.0	3,500.0	0.0	0.0	0.0%	3,050.1	1,974.0	-1,076.1	-35.3%	-22.6%
Stormwater/Groundwater	1,506.8	738.1	738.1	1,125.0	386.9	386.9	52.4%	477.0	997.1	520.1	109.0%	-25.3%
Plans Review/Expedited Plans Review	402.5	346.1	346.1	346.1	0.0	0.0	0.0%	180.1	193.1	13.0	7.2%	-14.0%
Septic Waste Hauler fees	1,097.1	1,177.0	1,177.0	900.0	-277.0	-277.0	-23.5%	399.5	158.3	-241.2	-60.4%	-18.0%
Survey & Inspection fees	101.8	91.7	91.7	91.7	0.0	0.0	0.0%	32.3	68.3	35.9	111.1%	-9.9%
Connection fees	91.1	50.0	50.0	50.0	0.0	0.0	0.0%	38.6	33.2	-5.4	-13.9%	-45.1%
Wastewater Discharge fees	186.0	187.7	187.7	187.7	0.0	0.0	0.0%	169.0	162.9	-6.1	-3.6%	0.9%
F.O.G. Program Admin. Fees	102.4	102.0	102.0	102.0	0.0	0.0	0.0%	90.3	94.4	4.1	4.5%	-0.4%
Inspection Fees (Stormwater)	81.4	23.2	23.2	23.2	0.0	0.0	0.0%	22.5	5.3	-17.3	-76.7%	-71.4%
Floodplain Development Permit	6.5	14.0	14.0	14.0	0.0	0.0	0.0%	3.0	4.0	1.0	33.3%	115.4%
RZEDB INTEREST REIMBURSEMENT	875.8	871.2	871.2	871.2	0.0	0.0	0.0%	437.5	438.3	0.8	0.2%	-0.5%
Capital Recovery Fees	5,924.5	6,500.0	6,500.0	6,500.0	0.0	0.0	0.0%	2,049.5	2,891.5	842.0	41.1%	9.7%
Misc Fees & Income	34.4	9.5	9.5	38.1	28.6	28.6	301.3%	9.1	38.0	28.9	319.2%	10.8%
Subtotal - Other Fees	10,410.3	10,110.6	10,110.6	10,249.1	138.5	138.5	1.4%	3,908.3	5,084.3	1,176.0	30.1%	-1.5%
INTEREST-INVESTMENTS	1,672.0	1,200.0	1,500.0	1,500.0	0.0	300.0	25.0%	647.2	530.4	-116.8	-18.0%	-10.3%
Subtotal-Sewer Fund	75,387.2	79,560.6	79,860.6	79,999.1	138.5	438.5	0.6%	20,857.8	23,822.0	2,964.3	14.2%	6.1%
TRANSFER TO CAPITAL	-1,815.1	-2,240.8	-2,240.8	-2,240.8	0.0	0.0	0.0%	-1,815.1	-2,240.8	-425.7	23.5%	NA
Total-Sewer Fund	73,572.1	77,319.8	77,619.8	77,758.3	138.5	438.5	0.6%	19,042.7	21,581.2	2,538.6	37.7%	5.7%
Not Included Above												
SF Other												
Sewer Rate Stabilization Reserve	3,000.0	0.0	0.0	0.0	0.0	0.0	NA	0.0	0.0	0.0	NA	NA
CRF Reserve	3,823.9	4,012.9	4,012.9	4,012.9	0.0	0.0	0.0	0.0	0.0	0.0	NA	NA
Street Light Fund												
Current	6,509.0	6,483.7	6,483.7	6,583.7	100.0	100.0	0.0	6,418.6	6,514.9	96.3	1.5%	1.1%
Delinquent	57.1	50.0	50.0	50.0	0.0	0.0	0.0	33.9	26.2	-7.7	-22.7%	-12.4%
Street Light Reserve	0.0	109.9	109.9	109.9	0.0	0.0	0%	0.0	0.0	0.0	NA	
Crossing Guard Fund												
Current	3,700.6	3,633.8	3,633.8	3,703.8	70.0	70.0	2%	3,642.6	3,639.2	-3.5	-0.1%	0.1%
Delinquent	8.6	25.0	25.0	25.0	0.0	0.0	0%	-13.4	15.4	28.7	-214.9%	192.3%
Appeal Credit	-2.1	0.0	0.0	0.0	0.0	0.0	NA	-2.1	0.0	2.1	NA	-100.0%
Crossing Guard Reserve		107.5	107.5	107.5	0.0	0.0	0%	0.0	0.0	0.0	NA	

Subdivision and Zoning Review Revenue

EXHIBIT A
Median Month
\$100,619



FY2017	Monthly	YTD
Jul-16	\$83,610	\$85,196
Aug-16	\$138,301	\$168,356
Sep-16	\$107,288	\$369,336
Oct-16	\$94,714	\$471,357
Nov-16	\$83,380	\$549,700
Dec-16	\$100,619	\$641,740
Jan-17	\$253,560	\$773,052
Feb-17	\$90,231	\$912,256
Mar-17	\$104,522	\$978,619
Apr-17	\$81,964	\$1,082,955
May-17	\$111,957	\$1,192,229
Jun-17	\$149,770	\$1,283,008

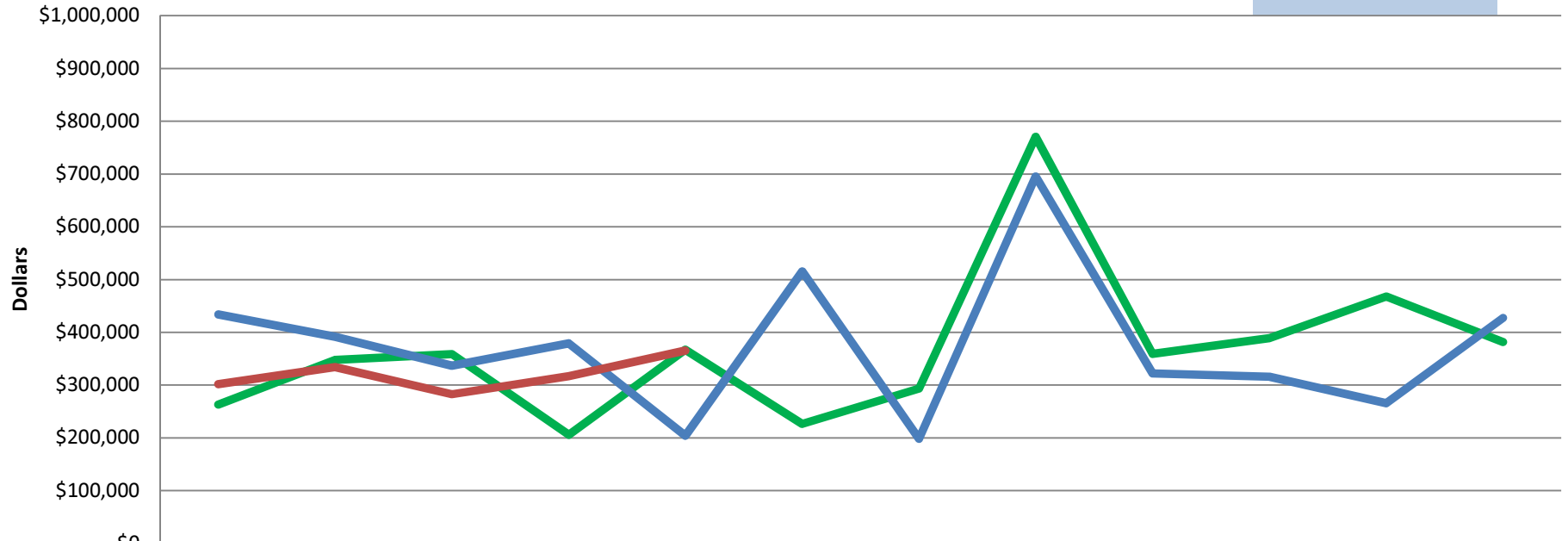
FY2018	Monthly	YTD
Jul-17	\$172,536	\$172,536
Aug-17	\$89,598	\$262,134
Sep-17	\$170,534	\$432,668
Oct-17	\$125,760	\$558,428
Nov-17	\$118,696	\$677,124
Dec-17	\$84,816	\$761,940
Jan-18	\$74,316	\$836,256
Feb-18	\$87,765	\$924,021
Mar-18	\$73,335	\$997,356
Apr-18	\$66,985	\$1,064,341
May-18	\$115,599	\$1,179,940
Jun-18	\$507,469	\$1,687,409

FY2019	Monthly	YTD
Jul-18	\$79,039	\$79,039
Aug-18	\$119,949	\$198,988
Sep-18	\$63,261	\$262,249
Oct-18	\$100,490	\$362,739
Nov-18	\$158,395	\$521,134
Dec-18		
Jan-19		
Feb-19		
Mar-19		
Apr-19		
May-19		
Jun-19		

Building Permit Revenue

EXHIBIT A

Median Month
\$347,641



	July	August	September	October	November	December	January	February	March	April	May	June
FY2017	\$263,029	\$347,641	\$358,914	\$205,712	\$367,260	\$226,557	\$293,598	\$770,524	\$358,935	\$389,138	\$467,747	\$381,748
FY2018	\$433,704	\$391,754	\$336,872	\$379,014	\$203,787	\$515,411	\$198,190	\$695,309	\$321,888	\$315,955	\$265,753	\$427,127
FY2019	\$301,689	\$333,932	\$282,736	\$317,084	\$365,473							

FY2017	Monthly	YTD
Jul-16	\$263,029	\$263,029
Aug-16	\$347,641	\$610,670
Sep-16	\$358,914	\$969,584
Oct-16	\$205,712	\$1,175,296
Nov-16	\$367,260	\$1,542,556
Dec-16	\$226,557	\$1,769,113
Jan-17	\$293,598	\$2,062,711
Feb-17	\$770,524	\$2,833,235
Mar-17	\$358,935	\$3,192,170
Apr-17	\$389,138	\$3,581,308
May-17	\$467,747	\$4,049,055
Jun-17	\$381,748	\$4,430,803

FY2018	Monthly	YTD
Jul-17	\$433,704	\$433,704
Aug-17	\$391,754	\$825,458
Sep-17	\$336,872	\$1,162,330
Oct-17	\$379,014	\$1,541,344
Nov-17	\$203,787	\$1,745,131
Dec-17	\$515,411	\$2,260,542
Jan-18	\$198,190	\$2,458,732
Feb-18	\$695,309	\$3,154,041
Mar-18	\$321,888	\$3,475,929
Apr-18	\$315,955	\$3,791,884
May-18	\$265,753	\$4,057,637
Jun-18	\$427,127	\$4,484,764

FY2019	Monthly	YTD
Jul-18	\$301,689	\$301,689
Aug-18	\$333,932	\$635,621
Sep-18	\$282,736	\$918,357
Oct-18	\$317,084	\$1,235,441
Nov-18	\$365,473	\$1,600,914
Dec-18		
Jan-19		
Feb-19		
Mar-19		
Apr-19		
May-19		
Jun-19		

Realty Transfer Tax

Median Month
\$2,736,892



	July	August	September	October	November	December	January	February	March	April	May	June
— FY2017	\$2,593,908	\$3,000,517	\$2,158,626	\$3,283,544	\$2,736,892	\$3,311,717	\$1,775,950	\$1,241,940	\$1,862,420	\$2,652,455	\$3,218,800	\$4,814,951
— FY2018	\$4,455,143	\$2,834,694	\$3,171,819	\$3,690,584	\$6,440,135	\$2,130,665	\$1,864,218	\$1,575,150	\$2,931,584	\$2,387,751	\$2,453,265	\$2,963,106
— FY2019	\$3,226,642	\$3,786,522	\$2,388,310	\$2,609,712	\$1,895,990							

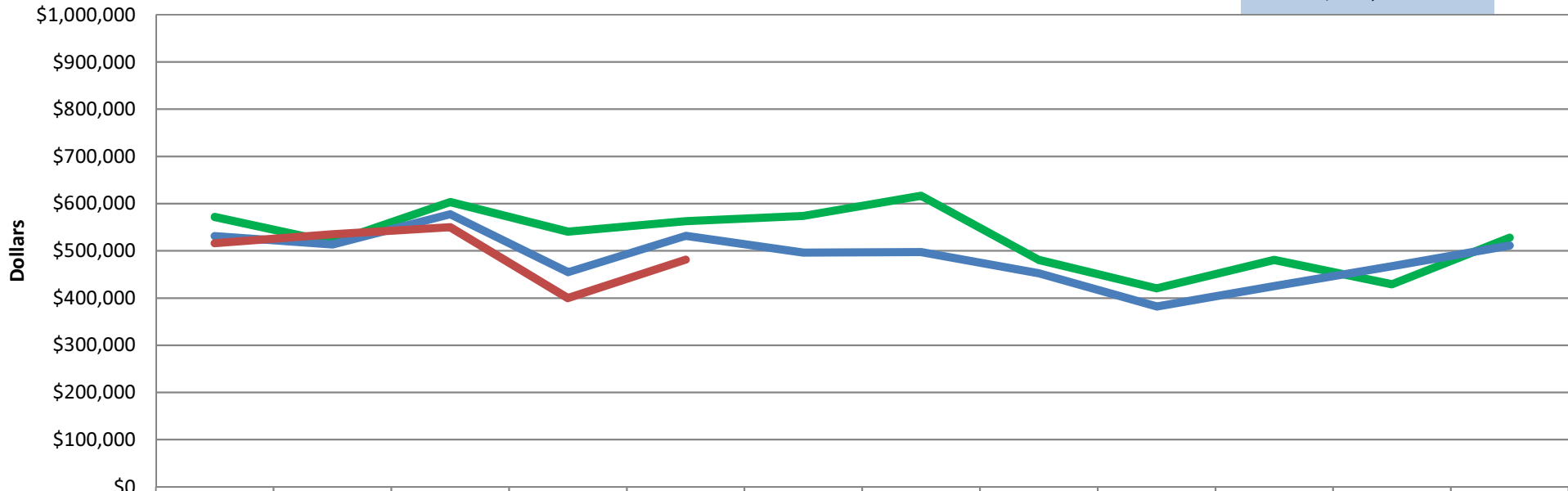
FY2017	Monthly	YTD
Jul-16	\$2,593,908	\$2,593,908
Aug-16	\$3,000,517	\$5,594,425
Sep-16	\$2,158,626	\$7,753,051
Oct-16	\$3,283,544	\$11,036,595
Nov-16	\$2,736,892	\$13,773,487
Dec-16	\$3,311,717	\$17,085,204
Jan-17	\$1,775,950	\$18,861,154
Feb-17	\$1,241,940	\$20,103,094
Mar-17	\$1,862,420	\$21,965,514
Apr-17	\$2,652,455	\$24,617,969
May-17	\$3,218,800	\$27,836,769
Jun-17	\$4,814,951	\$32,651,720

FY2018	Monthly	YTD
Jul-17	\$4,455,143	\$4,455,143
Aug-17	\$2,834,694	\$7,289,837
Sep-17	\$3,171,819	\$10,461,656
Oct-17	\$3,690,584	\$14,152,240
Nov-17	\$6,440,135	\$20,592,375
Dec-17	\$2,130,665	\$22,723,040
Jan-18	\$1,864,218	\$24,587,258
Feb-18	\$1,575,150	\$26,162,408
Mar-18	\$2,931,584	\$29,093,992
Apr-18	\$2,387,751	\$31,481,743
May-18	\$2,453,265	\$33,935,008
Jun-18	\$2,963,106	\$36,898,114

FY2019	Monthly	YTD
Jul-18	\$3,226,642	\$3,226,642
Aug-18	\$3,786,522	\$7,013,164
Sep-18	\$2,388,310	\$9,401,474
Oct-18	\$2,609,712	\$12,011,186
Nov-18	\$1,895,990	\$13,907,176
Dec-18		
Jan-19		
Feb-19		
Mar-19		
Apr-19		
May-19		
Jun-19		

Recorder of Deeds (No Corporate Filing Fees)

EXHIBIT A
Median Month
\$513,415



	July	August	September	October	November	December	January	February	March	April	May	June
FY2017	\$571,633	\$517,874	\$603,545	\$540,670	\$562,912	\$574,178	\$616,493	\$480,901	\$420,426	\$480,514	\$429,043	\$527,864
FY2018	\$531,467	\$513,415	\$577,614	\$454,806	\$531,498	\$496,385	\$497,162	\$452,261	\$382,086	\$425,338	\$467,655	\$511,382
FY2019	\$516,339	\$535,003	\$549,936	\$399,832	\$481,304							

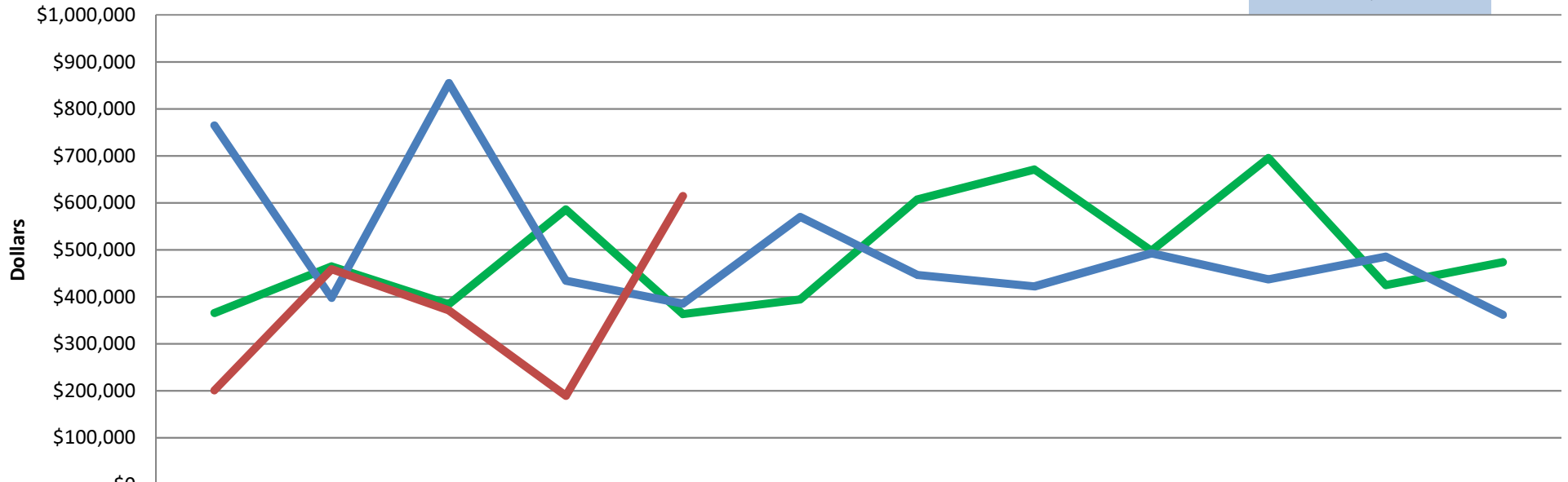
FY2017	Monthly	YTD
Jul-16	\$571,633	\$571,633
Aug-16	\$517,874	\$1,089,506
Sep-16	\$603,545	\$1,693,052
Oct-16	\$540,670	\$2,233,722
Nov-16	\$562,912	\$2,796,634
Dec-16	\$574,178	\$3,370,812
Jan-17	\$616,493	\$3,987,304
Feb-17	\$480,901	\$4,468,206
Mar-17	\$420,426	\$4,888,632
Apr-17	\$480,514	\$5,369,145
May-17	\$429,043	\$5,798,188
Jun-17	\$527,864	\$6,326,051

FY2018	Monthly	YTD
Jul-17	\$531,467	\$531,467
Aug-17	\$513,415	\$1,044,883
Sep-17	\$577,614	\$1,622,497
Oct-17	\$454,806	\$2,077,303
Nov-17	\$531,498	\$2,608,801
Dec-17	\$496,385	\$3,105,185
Jan-18	\$497,162	\$3,602,347
Feb-18	\$452,261	\$4,054,608
Mar-18	\$382,086	\$4,436,694
Apr-18	\$425,338	\$4,862,032
May-18	\$467,655	\$5,329,687
Jun-18	\$511,382	\$5,841,069

FY2019	Monthly	YTD
Jul-18	\$516,339	\$516,339
Aug-18	\$535,003	\$1,051,342
Sep-18	\$549,936	\$1,601,278
Oct-18	\$399,832	\$2,001,111
Nov-18	\$481,304	\$2,482,415
Dec-18		
Jan-19		
Feb-19		
Mar-19		
Apr-19		
May-19		
Jun-19		

Sheriff Fees

EXHIBIT A
Median Month
\$446,770



	July	August	September	October	November	December	January	February	March	April	May	June
— FY2017	\$365,292	\$464,852	\$384,452	\$585,892	\$363,044	\$394,476	\$607,354	\$670,773	\$498,000	\$695,638	\$425,130	\$473,932
— FY2018	\$765,006	\$397,856	\$855,077	\$434,310	\$385,471	\$569,864	\$446,770	\$422,141	\$492,563	\$437,107	\$485,690	\$361,813
— FY2019	\$200,884	\$458,641	\$370,880	\$189,158	\$614,530							

FY2017	Monthly	YTD
Jul-16	\$365,292	\$365,292
Aug-16	\$464,852	\$830,144
Sep-16	\$384,452	\$1,214,596
Oct-16	\$585,892	\$1,800,488
Nov-16	\$363,044	\$2,163,532
Dec-16	\$394,476	\$2,558,008
Jan-17	\$607,354	\$3,165,362
Feb-17	\$670,773	\$3,836,135
Mar-17	\$498,000	\$4,334,135
Apr-17	\$695,638	\$5,029,773
May-17	\$425,130	\$5,454,903
Jun-17	\$473,932	\$5,928,835

FY2018	Monthly	YTD
Jul-17	\$765,006	\$765,006
Aug-17	\$397,856	\$1,162,862
Sep-17	\$855,077	\$2,017,939
Oct-17	\$434,310	\$2,452,249
Nov-17	\$385,471	\$2,837,720
Dec-17	\$569,864	\$3,407,584
Jan-18	\$446,770	\$3,854,354
Feb-18	\$422,141	\$4,276,495
Mar-18	\$492,563	\$4,769,058
Apr-18	\$437,107	\$5,206,165
May-18	\$485,690	\$5,691,855
Jun-18	\$361,813	\$6,053,668

FY2019	Monthly	YTD
Jul-18	\$200,884	\$200,884
Aug-18	\$458,641	\$659,525
Sep-18	\$370,880	\$1,030,405
Oct-18	\$189,158	\$1,219,563
Nov-18	\$614,530	\$1,834,093
Dec-18		
Jan-19		
Feb-19		
Mar-19		
Apr-19		
May-19		
Jun-19		

New Castle County
 General Fund
 FY2019 BUDGET VS. FY2019 ESTIMATE
 As of November 30, 2018

	A	B	C	D	E	F	G	
	FY2017 Actual	FY2018 Actual	FY2019 Approved (7/1/2018)	FY2019 Adjusted (11/30/18)	FY2019 Estimated	Estimate vs. Approved +/-	Estimate vs. Adjusted +/-	Comments
<u>Expenditures/Encumbrances</u>								
Salaries & Wages	\$ 93.4	\$ 93.1	\$ 97.4	\$ 97.1	\$ 96.3	\$ 1.1	\$ 0.8	
Employee Benefits	\$ 56.0	\$ 58.0	\$ 56.4	\$ 56.4	\$ 56.4	\$ -	\$ -	
Training/Travel	\$ 0.5	\$ 0.6	\$ 0.6	\$ 0.6	\$ 0.6	\$ -	\$ -	
Communications/Utilities	\$ 3.4	\$ 3.7	\$ 3.9	\$ 3.9	\$ 3.9	\$ -	\$ -	
Materials/Supplies	\$ 5.1	\$ 5.3	\$ 6.0	\$ 5.9	\$ 5.9	\$ 0.1	\$ -	
Contractual Services	\$ 12.7	\$ 12.4	\$ 13.6	\$ 13.9	\$ 13.9	\$ (0.3)	\$ -	
Grants/Fixed Charges	\$ 14.7	\$ 13.8	\$ 15.2	\$ 15.4	\$ 15.4	\$ (0.2)	\$ -	
Equipment	\$ 1.2	\$ 1.3	\$ 1.1	\$ 1.2	\$ 1.2	\$ (0.1)	\$ -	
Debt Service	\$ 17.5	\$ 20.7	\$ 21.0	\$ 21.0	\$ 21.0	\$ -	\$ -	
Contingencies	\$ -	\$ -	\$ 1.3	\$ 1.1	\$ 1.1	\$ 0.2	\$ -	
Intergovernmental Cross Charges	\$ 13.8	\$ 15.2	\$ 12.2	\$ 12.2	\$ 12.2	\$ -	\$ -	
IGS Credit	\$ (22.3)	\$ (22.7)	\$ (20.7)	\$ (20.7)	\$ (20.7)	\$ -	\$ -	
General and Admin Credit	\$ (8.2)	\$ (8.5)	\$ (6.6)	\$ (6.6)	\$ (6.6)	\$ -	\$ -	
Total	\$ 187.7	\$ 193.0	\$ 201.4	\$ 201.4	\$ 200.6	\$ 0.8	\$ 0.8	

018-068, transfer \$434,297 from the Operating Budget to the Emergency Management Grant. - Annual County match.
 018-102 appropriate \$250,000 to the Office of Law for Contractual Services

New Castle County
Sewer Fund
FY2019 BUDGET VS. FY2019 ESTIMATE
As of November 30, 2018

A	B	C	D	E	F	G	
FY2017 Actual	FY2018 Actual	FY2019 Approved (7/1/2018)	FY2019 Adjusted (11/30/18)	FY2019 Estimated	Estimate vs. Approved +/-	Estimate vs. Adjusted +/-	Comments
<u>Expenditures/Encumbrances</u>							
Salaries & Wages	\$11.2	\$11.1	\$14.0	\$14.0	\$13.5	\$ 0.5	\$ 0.5
Employee Benefits	\$6.6	\$6.5	\$8.4	\$8.4	\$8.4	\$ -	\$ -
Training/Travel	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$ -	\$ -
Communications/Utilities	\$20.3	\$20.0	\$20.1	\$20.1	\$24.7	\$ (4.6)	\$ (4.6)
Materials/Supplies	\$1.2	\$1.2	\$1.3	\$1.3	\$1.3	\$ -	\$ -
Contractual Services	\$4.3	\$4.2	\$4.9	\$4.8	\$4.8	\$ 0.1	\$ -
Grants/Fixed Charges	\$0.3	\$0.3	\$0.3	\$0.4	\$0.4	\$ (0.1)	\$ -
Equipment	\$0.3	\$0.3	\$0.3	\$0.3	\$0.3	\$ -	\$ -
Land & Structure	\$0.0	\$0.0	\$0.0	\$0.0	\$0.0	\$ -	\$ -
Debt Service	\$18.0	\$22.2	\$22.9	\$22.9	\$22.9	\$ -	\$ -
Contingencies	\$0.0	\$0.0	\$0.1	\$0.1	\$0.1	\$ -	\$ -
Contractual-Cross Charges	\$2.5	\$2.7	\$2.7	\$2.7	\$2.7	\$ -	\$ -
IGS Credit							
General and Admin	\$6.8	\$6.9	\$5.1	\$5.1	\$5.1	\$ -	\$ -
Total	\$71.4	\$75.4	\$80.1	\$80.1	\$84.2	\$ (4.1)	\$ (4.1)

City of Wilmington true-up (FY17, FY18)
and headworks fine screen repair pending

New Castle County
General Fund Financial Projections
As of 11/30/2018
Fiscal Years 2019-2022

General Fund (In Millions)	2019	2020	2021	2022	Comments
<i>Tax Stabilization Reserve - 7/1/18</i>	\$ 20.7	\$21.7	\$21.1	\$20.4	
Revenues:					
Property Tax Revenue	\$123.8	\$133.3	\$134.7	\$136.0	1% Assessment Growth
Realty Transfer Tax (RTT) Revenue	\$ 32.4	\$ 33.8	\$ 35.3	\$ 36.9	Estimate FY2019-2022
<i>Less RTT Reserve</i>	\$ -	\$ (1.7)	\$ (1.8)	\$ (1.8)	<i>Estimate FY2019-2022</i>
Net RTT	\$ 32.4	\$ 32.1	\$ 33.6	\$ 35.1	
Realty Transfer Tax Reserve	\$ 6.4	\$ 3.3	\$ 4.7	\$ 2.0	RTT Excess Over Cap
Other Revenues	\$ 46.5	\$ 45.8	\$ 46.7	\$ 47.6	2.0% Growth in FY2020-2022
Total Revenues	\$209.0	\$214.6	\$219.6	\$220.7	
Expenditures:					
Personnel Costs	\$153.2	\$159.3	\$165.7	\$172.3	4.0% Annual Growth
Non-Personnel Costs	\$ 26.4	\$ 27.5	\$ 28.6	\$ 29.7	4.0% Annual Growth
Debt Service	\$ 21.0	\$ 21.2	\$ 20.2	\$ 22.6	FY2020 (\$30M) New Bond Issue
Cash To Capital/Grant	\$ 6.1	\$ 7.3	\$ 5.9	\$ 7.0	Fleet/IT Purchases
Total Expenditures	\$206.7	\$215.3	\$220.4	\$231.6	
Revenues over (under) Expenditures					
	\$2.3	(\$0.7)	(\$0.7)	(\$10.9)	
Add - Prior Year Revert Purchase Order Cancellations	\$ 0.8	\$ 0.8	\$ 0.8	\$ 0.8	
Rainy Day Reserve Allocation	(\$2.1)	(\$0.7)	(\$0.8)	(\$0.8)	
Tax Stabilization Reserve - 6/30/19	\$21.7	\$21.1	\$20.4	\$9.6	
Rainy Day Reserve - General Fund - 6/30/2019	\$ 40.2	\$ 42.3	\$ 43.0	\$ 43.7	
Total	\$ 61.9	\$ 63.3	\$63.4	\$53.3	

**New Castle County
Sewer Fund Financial Projections
As of 11/30/2018
Fiscal Years 2019-2022**

Sewer Fund (In Millions)	2019	2020	2021	2022	Comments
<i>Sewer Rate Stabilization Reserve - 7/1/18</i>	\$ 10.7	\$8.7	\$5.8	\$2.2	
Revenues:					
Sewer Charges Collection	\$ 68.3	\$ 68.6	\$ 68.9	\$ 69.3	Minimum Growth
Capital Recovery Fees-Current Year	\$ 6.5	\$ 6.8	\$ 7.2	\$ 7.4	Activity
Capital Recovery Fees-Prior Years	\$ 4.0	\$ 4.5	\$ 4.5	\$ 3.0	Activity
Other Revenues	\$ 5.2	\$ 4.8	\$ 4.9	\$ 5.0	Activity
Subtotal Revenues	\$ 84.0	\$ 84.7	\$ 85.5	\$ 84.7	
Expenditures:					
Total Personnel Costs	\$ 22.0	\$ 22.9	\$ 23.8	\$ 24.7	4.0% Annual Growth
Total Non-Personnel Costs	\$ 39.3	\$ 36.1	\$ 37.5	\$ 39.0	4.0% Annual Growth
Debt Service	\$ 22.9	\$ 26.2	\$ 25.6	\$ 26.5	2020 (\$50.0) New Bond Issue
Cash to Capital	\$ 2.2	\$ 2.8	\$ 2.5	\$ 2.5	Fleet Purchases
Total Expenditures	\$ 86.4	\$ 88.0	\$ 89.4	\$ 92.8	
Revenues over (under) Expenditures					
	(2.4)	(3.3)	(3.9)	(8.1)	
Add - Prior Year Revert Purchase Order Cancellations	\$ 0.5	\$ 0.5	\$ 0.5	\$ 0.5	
Rainy Day Reserve Allocation FY	(\$0.1)	(\$0.2)	(\$0.1)	(\$0.1)	
Sewer Rate Stabilization Reserve - 6/30/19	\$8.7	\$5.8	\$2.2	(\$5.5)	
Capital Recovery Fee - Prior Years - 6/30/19	\$ 12.0	\$ 7.5	\$ 3.0	\$ -	
Rainy Day Reserve - Sewer Fund - 6/30/19	\$ 15.9	\$ 16.0	\$ 16.2	\$ 16.3	
Total	\$ 36.6	\$ 29.3	\$21.4	\$10.8	